

## TESTIMONIAL

# ELECTRICITY SUPPLY PARTNERSHIP QUEENSLAND

### About Orica

Orica is the world's largest provider of commercial explosives and innovative blasting systems to the mining, quarrying, oil and gas and construction markets, a leading supplier of sodium cyanide for gold extraction, and a specialist provider of ground support services in mining and tunnelling.



### The Situation

Orica is a large user of electricity in Queensland and was looking for a partner that was willing to challenge the standard in electricity supply contracting.

### Why Stanwell?

Orica engaged numerous electricity retailers in the Queensland market through a rigorous RFP process to understand retailers' capabilities and willingness to investigate alternative supply arrangements. Orica was pleased to find that Stanwell Energy were willing to work with us and provide an alternative approach that met our requirements.

### The Experience

Stanwell's reputation and customer service expertise came highly recommended and throughout the entire process, Stanwell's representatives acted with integrity and professionalism to achieve the desired outcome.

There was no question too hard and Stanwell's responses were factual, accurate and delivered in a friendly manner.

### Progress

Orica has been working with Stanwell for almost 12 months. Stanwell have lived up to the promises made during the tendering process. Orica have had no issues with invoicing or billing inaccuracies. Stanwell provide quarterly reports and hold customer centric functions to provide updated market and regulatory information.

### Testimonial

Orica would have no hesitation in recommending Stanwell to prospective customers, especially large manufacturing or industrial customers as Stanwell have a good understanding of what is required to keep businesses sustainable.



**Author:** Grant Rodgers  
AUSPAC Contracts Manager

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